

This module begins a detailed review of the Commercial Auto Coverage form (10 13) Version, including the following sections:

Section I – Covered Autos

Section V - Definitions

Module 8 Business Auto Coverage Form (BACF)– P 2

This module begins a detailed review of the Commercial Auto Coverage form (10 13) Version, including the following sections:

Section II – Covered Autos Liability Coverage

Section III – Physical Damage Coverage

Section IV – Business Auto Conditions

Module 9 Liability Analysis

This module explains the elements of liability required to be present for a claim to be valid, as well as issues that impact the level of exposure. Additionally, we review how various states laws impact the extent of negligence.

Module 10 Bodily Injury – Basics

This module explains the components of an injury claim, as well as factors that impact the extent of exposure. Participants are also introduced to types of damages claims and proper reserving techniques.

Module 11 Bodily Injury – Evaluation

This module continues the review of injury claims began in the prior module, including the evaluation of medical bills. The participant will use their assessment of the medical bills to evaluate the injury exposure and develop a rough settlement plan.

Module 12 Settling Third Party Claims (BI- Evaluation a prerequisite)

This module combines everything the participant has learned in the course and asks the participant to settle the third party's claim. The settlement process includes justifying their evaluation to the client, negotiating a settlement, and completing the necessary paperwork to finalize the claim.